## FINANCIALLY SUSTAINABLE STRATEGIES FOR SMALLER COLLEGES

RODERICK L. SMOTHERS, SR., PH.D.
PRESIDENT
PHILANDER SMITH COLLEGE



STRATEGIC PLAN PROGRESS REPORT / MAY 2018

# THE FORWARD VISION N

PHILANDER SMITH COLLEGE
10-Year Long Range Strategic Plan

"PSC will be ranked in the top 10 percent of HBCUs by US News and World Report and re-gain its status as a premier private Historically Black College."

The 10-Year Long-Range Strategic Plan for Philander Smith College 2016-2028 identifies five (5) Strategic Objectives and six (6) Philander Forward Initiatives for achieving this vision

FROM THE OFFICES OF INSTITUTIONAL EFFECTIVENESS AND PLANNING
AND INSTITUTIONAL RESEARCH

PHILANDER FORWARD



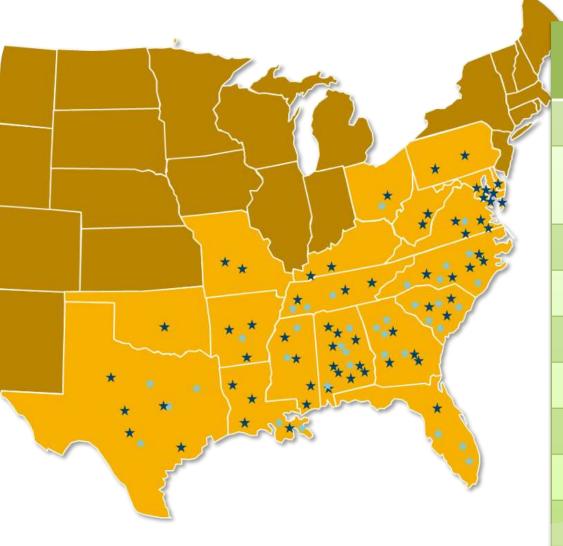
Ranked #7 among HBCUs, by U.S. News and World Reports, with the Highest Four-Year Graduation Rate.



Designated the fastest growing HBCU among the 37 UNCF Colleges and Universities.



Where are HBCUs, who do they serve, and what are their outcomes?



	UNCF Network	Other HBCUs	All HBCUs
# of Institutions	37	64	101
Undergraduate Student Enrollment	50,158	205,594	255,752
AA student population	84%	72%	78%
Pell-eligible population	77%	76%	77%
<b>Graduation Rate</b>	31%	30%	31%
Credentials Awarded	8,853	43,249	52,102
AA Credentials Awarded	7,660	30,422	38,082
% of All AA Credentials	1.5%	5.9%	7.4%
% of All AA BAs	3.9%	12.1%	16%

### Are HBCUs effective at serving underserved populations relative to their better-resourced counterparts?

Many of the 300,000 students who attend HBCUs annually come from excluded communities and may not have gone to college if not for HBCUs' unique, supportive environments.

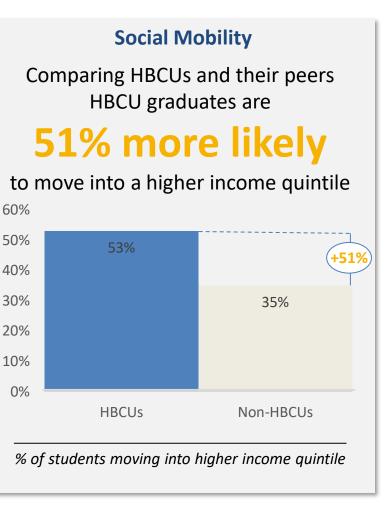
#### **Differential Student Populations** Comparing HBCUs and their peers **HBCUs** enroll 2.1x more Pell-eligible (low-income) students 35% Non-HBCUs **HBCUs** 0% 20% 40% 60% % of students that are Pell-eligible

#### **HBCUs Punch Above Their Weight** Although HBCUs account for 3% of all higher education institutions in the US, they... Enroll 10% of Award 17% of Award 24% of Black students bachelor **STEM** bachelor enrolled in degrees to dearees to

Black students

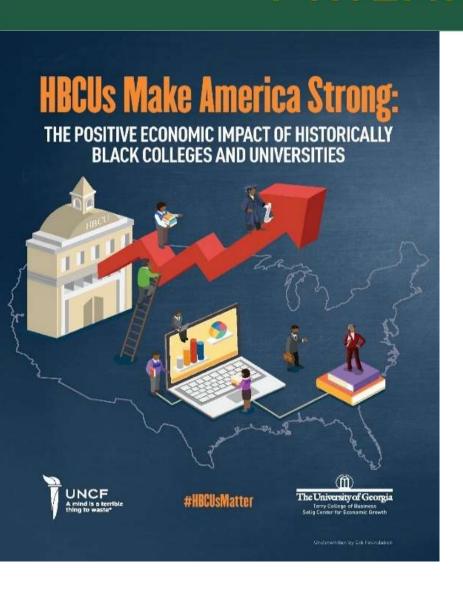
All colleges and universities

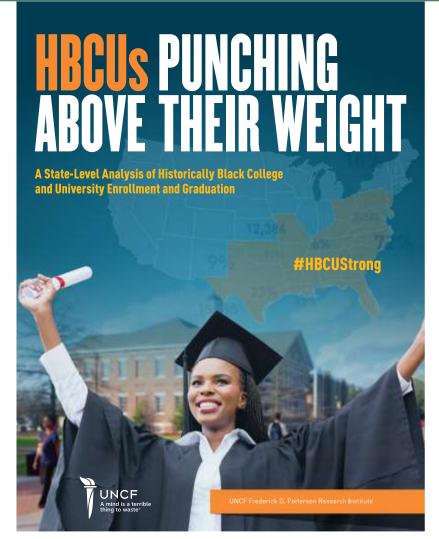
Black students

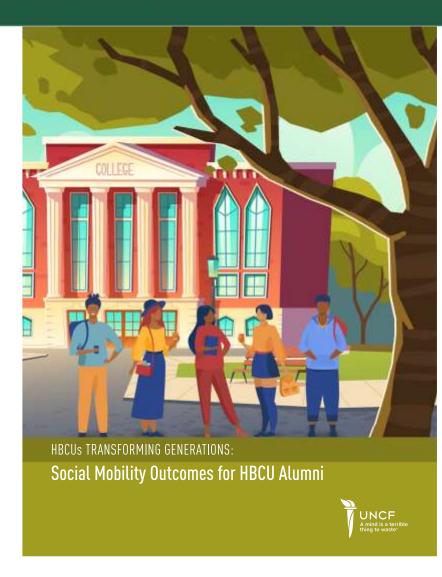


college

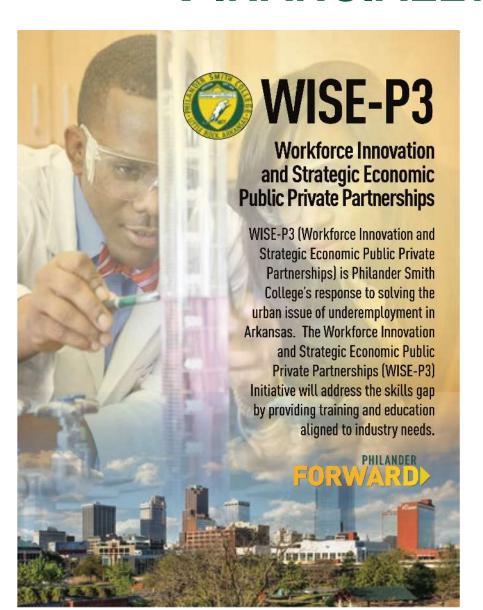
**HBCUs** 







#### FINANCIALLY SUSTAINABLE STRATEGIES



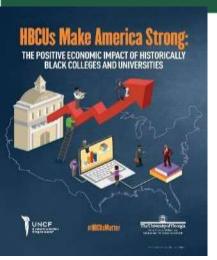
#### STRATEGIC ADVOCACY

#### PUBLIC PRIVATE PARTNERSHIPS

TARGETED GRANTSMANSHIP





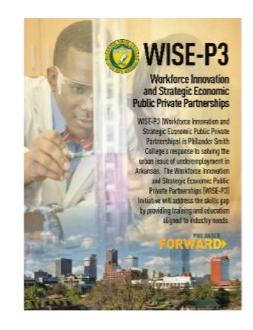


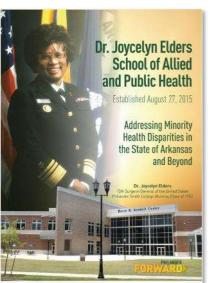
#### STRATEGIC ADVOCACY

\$1 Million / Year for AR's HBCUs

#### PUBLIC PRIVATE PARTNERSHIPS

\$5 Million for New Workforce Initiative

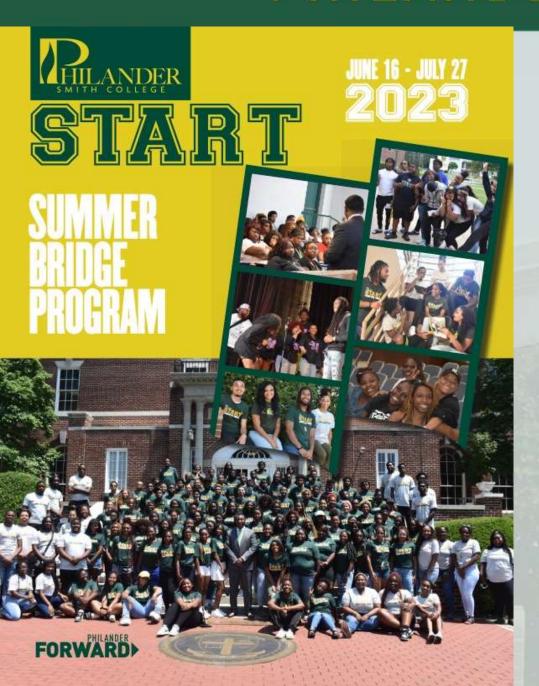




\$10 Million for New Allied Health Initiative

#### TARGETED GRANTSMANSHIP





"And, if you think education is expensive wait until you see how much ignorance costs in the 21<sup>st</sup> century."

President Barak Obama

